



CrewFoundry

CrewFoundry gives project-driven and field teams one workspace for hiring, people records, and who is actually free to staff the next job.

PARTNER
CHEAT SHEET
CREWFOUNDRY.COM

Hiring People records Resourcing Time and pay AI agents

WHAT IT IS

Workforce platform for teams that staff people onto projects: hiring, people records, resourcing, time and pay in one workspace.

30-SECOND PITCH

Hiring, HR records and project allocation on one record, so who is free and qualified becomes a query with approved leave already taken out. Published pricing, free tier, honest roadmap.

PROBLEM WE SOLVE

- Nobody can say who is free next week
- Applicant tracker and HR system disagree
- Skills live in people's heads
- Bench discovered in the monthly report

VALUE PROPOSITION

- Availability as a query, not a meeting
- One record, application to pay slip
- Ranking you can defend to anyone
- Enterprise governance without an enterprise project

IDEAL CUSTOMER

100–1,000 people staffing named workers onto projects, engagements or field crews

Not a fit: Fixed-role HR record buyers; payroll or employer-of-record seekers

WHO YOU ARE TALKING TO

Head of resourcing — How fast do you spot bench time?

HR director — How many systems retype a hire?

Talent acquisition — Could you defend that shortlist?

Finance director — What is your total tool spend?

TOP USE CASES

- Ask who is qualified and free
- Requisition through to onboarded hire
- Explainable shortlist from 200 applicants
- Utilisation and bench from timesheets
- Clients, vendors and invoices beside projects

CAPABILITIES

- Job postings
- Candidate pipeline
- Structured interviews
- Scored shortlists
- Employee directory
- Onboarding trackers
- Leave and time
- Pay records
- Project allocation
- Availability search

PRICING

Free	\$0
Starter	\$99/month
Growth	\$399/month
Business	\$999/month
Enterprise	\$12/employee/month list, from \$9/employee/month annual at 250+ employees

Published: free tier, \$99 to \$999, per-employee enterprise

COMPETITIVE LANDSCAPE

Rippling — No project resourcing; flat fee, no modules

Workday — Reachable price, days not quarters

BambooHR — Native hiring plus resourcing it lacks

Greenhouse — Continues past onboarding into staffing

WHY US

- One record, not synchronised copies
- Bridges HR systems and resourcing tools
- Fixed scoring rule, working always shown
- Same permissions for people and agents

PROOF & CREDIBILITY

- Sixteen live workforce record types
- Pay behind its own permission
- Redacted audit, consent-gated bulk export

DEMO

Book Vignesh at calendly.com/vignesh-burdenoff/1-1, or try the free tier

TALKING POINTS

- Approved leave already removed from availability
- Nobody retypes details at hire
- Prices published, including the free tier
- We publish what is not built

OBJECTION HANDLING

"Are you SOC 2 certified?"

No, and no audit has begun. Judge the controls instead.

"You have no reference customers"

True. Free tier and direct founder access instead.

"Can it run our payroll?"

No. It keeps pay records and integrates with your provider.

DISCOVERY QUESTIONS

- How do you find who is available?
- How fast do you notice bench time?
- How many systems retype a new hire?
- Which hiring and HR tools do you pay for?
- Does procurement require a SOC 2 report?

SPOT A GOOD OPPORTUNITY

- Staffing spreadsheet with a tired owner
- Four or more overlapping people tools
- Utilisation is somebody's accountable number
- Recent audit or access-review struggle
- SOC 2 report required before signature
- Wants payroll or employer of record

HOW TO INTRODUCE US

"There is a platform that answers who is free and qualified from your own timesheets. Worth twenty minutes?"

LEAD HANDOFF

Email vignesh@burdenoff.com with company, contact and the pain, before introducing

PARTNER COMMERCIALS

10–15% of first-year collected revenue; reseller margin up to 15%

USEFUL LINKS

CrewFoundry website crewfoundry.com

Create a workspace app app.crewfoundry.com

Documentation docs docs.crewfoundry.com

Use-case library crewfoundry.com/use-cases

Competitor comparisons crewfoundry.com/vs

TALK TO US

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