



LabsOfScience

LabsOfScience gives research teams one governed record of their work, so any result can be traced back to the data and method behind it.

PARTNER
CHEAT SHEET
LABSOFSOFCIENCE.COM

Lab notebook Versioned protocols Dataset versions Analysis pipelines
Inventory & instruments

WHAT IT IS

A research platform where the notebook, protocols, datasets, analysis pipelines, inventory and instruments live on one governed record.

30-SECOND PITCH

Labs juggle a notebook, PDF protocols, spreadsheet data and a freezer list nobody can search. LabsOfScience puts all of it on one record, numbers every run, and lets any result be traced back.

PROBLEM WE SOLVE

- Notebook, protocols and data in separate tools
- Nobody can re-run last quarter's experiment
- Protocols live in a departing postdoc's head
- Audit trail requested, never actually collected

VALUE PROPOSITION

- One record from design to result
- Runs numbered, datasets checksummed, protocols frozen
- Signed and witnessed notebook entries
- Reagents and instruments beside the science

IDEAL CUSTOMER

Research groups, core facilities and R&D teams that must prove how results were produced

Not a fit: Regulated labs needing a validated system today

WHO YOU ARE TALKING TO

Principal Investigator — Could you re-run last year's result?

Lab Manager — Where did that reagent lot go?

Data Steward — Which dataset version made this figure?

Research Scientist — How much week goes to admin?

TOP USE CASES

- Design an experiment, number every run
- Sign and witness notebook entries
- Publish a protocol, freeze the version
- Pin a pipeline to a dataset version
- Book instruments without double-booking

CAPABILITIES

- Electronic lab notebook
- Sign and witness
- Versioned protocols
- Auto-numbered runs
- Immutable dataset versions
- Analysis pipelines
- Provenance chain
- Lab inventory
- Instrument booking
- Role-based access

PRICING

Free	\$0
Lab	\$1,250/yr academic
Group	\$3,300/yr academic
Department	\$9,000/yr academic
Institution	from \$15,000/yr academic
Enterprise	Contact us
Free tier; academic and commercial seat bands, billed annually	

COMPETITIVE LANDSCAPE

Benchling — Open pricing, not biologics-only

LabArchives — Inventory and scheduling included, not add-ons

SciNote — Dataset versions and pipelines built in

Quartz — Inventory tied to the actual experiment

WHY US

- Reproducibility built into the data model
- Provenance links itself, never curated
- Published prices, no sales gate
- Fits chemistry and materials, not only biology

PROOF & CREDIBILITY

- Backend and research web app both live
- Access checked on every single operation
- Pre-launch: no reference customers yet

DEMO

Free plan at app.labsofscience.com, or book the 1-1 call

TALKING POINTS

- The system numbers every run for you
- Dataset versions are immutable and checksummed
- Publishing a protocol freezes its version
- Notebook needs a signer and separate witness

OBJECTION HANDLING

"We already use an ELN"

Keep it. This adds data versions, pipelines and provenance.

"You have no SOC 2"

True. Controls exist today; the certificate does not yet.

"Too early for us"

Fair. Start free with three seats, one project.

DISCOVERY QUESTIONS

- Could you re-run a two-year-old result?
- Where do your protocols actually live?
- Who signs and witnesses notebook entries?
- How do you version datasets today?
- What happens when a postdoc leaves?

SPOT A GOOD OPPORTUNITY

- Grant or audit demands reproducibility evidence
- Protocols scattered across PDFs and drives
- Shared instruments double-booked over email
- New lab standing up its tooling
- Needs validated regulatory system today
- Wants deep molecular-biology design tools

HOW TO INTRODUCE US

"I know a research platform that keeps the notebook, protocols and data on one traceable record."

LEAD HANDOFF

Send the lab name, size, discipline, current tools and the trigger.

PARTNER COMMERCIALS

10-15% of first-year revenue; up to 15% reseller margin.

USEFUL LINKS

LabsOfScience website labsofscience.com

Research app app.labsofscience.com

Documentation docs.labsofscience.com

Use-case walkthroughs

labsofscience.com/use-cases

Comparison pages labsofscience.com/vs

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