



ManufacturedOps

ManufacturedOps gives a mid-sized plant one system for production, quality, maintenance and OEE — so the office and the floor finally see the same numbers.

PARTNER
CHEAT SHEET
MANUFACTUREDOPS.COM

Production execution

Quality & SPC

Maintenance

Real-time OEE

Traceability

WHAT IT IS

Manufacturing operations platform: production orders, operator capture, quality and SPC, maintenance, traceability and live OEE on one record.

30-SECOND PITCH

Plans in spreadsheets, floor on paper, quality caught late, downtime unexplained. ManufacturedOps puts orders, checks, maintenance and OEE on one record, computed from what the floor actually recorded. Free tier to start.

PROBLEM WE SOLVE

- Plan in a spreadsheet, floor on paper
- Scrap and downtime counted after the shift
- Quality caught at the end, not built in
- Recall scope means days of spreadsheet archaeology

VALUE PROPOSITION

- One record from plan to shipped unit
- OEE computed from the floor's own counts
- Quality, maintenance, OEE included in every tier
- Priced by assets, not by login

IDEAL CUSTOMER

Manufacturers of 50–500 people, one to three plants, ERP in place but floor still on paper

Not a fit: ERP replacements, tiny makers, no-code model builders

WHO YOU ARE TALKING TO

Plant manager — What is your OEE right now?
Quality engineer — Who sees a dimension drifting?

Maintenance planner — Top three downtime reasons this month?

Production planner — Machine down — what breaks?

TOP USE CASES

- Release and run production orders
- Operator terminal at every station
- Inspection plans and SPC charts
- Trace a lot forward and backward
- Rank downtime losses by Pareto

CAPABILITIES

- Production orders
- Routings and operations
- Work centres
- Operator terminal
- Finite-capacity scheduling
- Inspection plans
- SPC control charts
- NCR and CAPA
- Lot genealogy
- Real-time OEE

PRICING

Free	\$0
Pro	\$99/mo
Growth	\$399/mo
Business	\$999/mo
Enterprise	From \$12/asset/mo
Free tier, then \$99 to \$999 monthly; Enterprise per asset	

COMPETITIVE LANDSCAPE

Tulip — Fixed model, native maintenance, no per-station bill

Katana — OEE, maintenance and SPC without add-ons

Plex — Days not quarters, published price

MRPeasy — Floor-first terminal, no per-user tax

WHY US

- One data model, not stitched point tools
- Quality, maintenance, OEE in every tier
- Free tier and published prices, no gate
- Governed API with permissions on everything

PROOF & CREDIBILITY

- Free tier: check every claim yourself
- Permission check and audit on every action
- No customers yet, roadmap marked honestly

DEMO

Sign them up free at app.manufacturedops.com, or book Vignesh for a walkthrough

TALKING POINTS

- Closes the gap between office and floor
- OEE from real counts, inputs shown
- Works alongside your ERP, never replaces it
- Machine capture is MQTT today, OPC UA later

OBJECTION HANDLING

"No customers to reference"

True. Test it free before spending anything

"Our ERP has a manufacturing module"

It holds orders, not what happened at the machine

"Cheap must mean thin"

Every tier has SPC, maintenance, genealogy, OEE

DISCOVERY QUESTIONS

- How do you know what is running now?
- How long to scope a suspect batch?
- How is your OEE calculated today?
- What do operators use — paper or screen?
- What made you start looking now?

SPOT A GOOD OPPORTUNITY

- Recent audit, recall or customer complaint
- Plan in spreadsheets, floor on paper
- OEM demanding traceability they cannot produce
- Plant manager can sign without committee
- Shopping to replace their ERP
- Wants OPC UA machine capture now

HOW TO INTRODUCE US

"One platform for orders, quality, maintenance and live OEE — built for plants your size. Free tier."

LEAD HANDOFF

Register with vignesh@burdenoff.com first, then introduce: size, assets, trigger, ERP

PARTNER COMMERCIALS

10–15% of first-year revenue; up to 15% reseller margin

USEFUL LINKS

ManufacturedOps website

manufacturedops.com

Application sign-in and sign-up

app.manufacturedops.com

Documentation docs.manufacturedops.com

Pricing manufacturedops.com/pricing

Use-case library

manufacturedops.com/use-cases

TALK TO US

Vignesh T.V.

vignesh@burdenoff.com

+91-7358445777

BOOK A 1-1 CALL

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